

北京东方雨虹防水技术股份有限公司

BEIJING ORIENTAL YUHONG WATERPROOF TECHNOLOGY CO., LTD.



2014 年年度报告

002271

		2014	12	31
416,326,636	10			2.00
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	BEIJING ORIENTAL YUHONG WATERPROOF TECHNOLOGY CO., LTD.		
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	100123		
	www.yuhong.com.cn		
	stocks@yuhong.com.cn		

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	010-85762629	
	010-85762629	
	stocks@yuhong.com.cn	

	www.cninfo.com.cn

	2014	2013			2012	
	5,005,923,672.60	3,902,626,865.51	3,902,626,865.51	28.27%	2,978,570,323.20	2,978,570,323.20
	576,550,564.08	363,706,631.32	358,496,468.13	60.82%	188,662,710.95	188,662,710.95
	553,270,468.30	341,851,199.17	336,641,035.98	64.35%	164,449,579.34	164,449,579.34
	351,061,516.89	263,594,485.15	263,594,485.15	33.18%	383,825,845.26	383,825,845.26
/	1.59	1.04	1.04	52.88%	0.55	0.55
/	1.50	1.00	0.98	53.06%	0.55	0.55
	25.32%	25.36%	25.71%	-0.39%	16.19%	16.19%
	2014	2013			2012	
	5,141,218,866.06	3,520,051,366.85	3,520,832,891.33	46.02%	2,811,357,044.13	2,811,357,044.13
	3,436,505,556.26	1,681,288,789.06	1,589,242,572.76	116.24%	1,244,583,811.35	1,244,583,811.35

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	2014	2013	2012	
	-392,605.94	-1,441,210.68	-1,788,081.26	
	27,399,092.00	29,605,013.23	33,342,305.09	
	165,674.10			
	67,380.00			
	439,381.11	529,782.06	-664,844.61	
	-552,137.24			
	3,709,949.16	6,676,445.23	6,537,433.42	
	136,739.09	161,707.23	138,814.19	
	23,280,095.78	21,855,432.15	24,213,131.61	--

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2014

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5,005,923,672.60

28.27%

576,550,564.08

60.82%

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2014

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58

625

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20%

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			单位：元
项目	2014年度	2013年度	本年比上年增长情况
主营业务收入	4,970,783,295.60	3,873,291,406.71	28.33%
其他业务收入	35,140,377.00	29,335,458.80	19.79%
合计	5,005,923,672.60	3,902,626,865.51	28.27%

28.27%

			2014	2013	
			161,480,338.51	131,529,786.63	22.77%
			162,979,975.5	128,714,092.45	26.62%
			6,895,777.4	5,396,140.41	27.79%

30%

	944,371,015.42
	18.87%

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1		459,510,134.37	9.18%
2		238,846,279.52	4.77%
3		112,405,114.04	2.25%
4		78,473,684.40	1.57%
5		55,135,803.09	1.10%
	--	944,371,015.42	18.87%

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		2014		2013		
		2,367,451,551.74	93.02%	2,007,745,461.46	94.42%	17.92%
		55,538,143.28	2.18%	37,354,754.18	1.76%	48.68%
		33,839,278.12	1.33%	19,628,476.49	0.92%	72.40%
		88,255,428.83	3.47%	61,669,805.49	2.90%	43.11%
		133,676,502.34	26.12%	93,343,386.58	25.04%	43.21%
		313,413,055.27	61.24%	227,095,811.13	60.92%	38.01%
		43,705,870.22	8.54%	36,010,268.15	9.66%	21.37%
		20,982,911.93	4.10%	16,327,637.11	4.38%	28.51%
		116,547,183.58	85.26%	69,250,969.67	83.80%	68.30%
		9,641,942.03	7.05%	5,940,175.38	7.19%	62.32%
		10,506,918.94	7.69%	7,451,019.59	9.01%	41.01%

		2014		2013		

		1,686,693,725.75	92.97%	1,435,059,130.82	94.42%	17.53%
		35,191,403.29	1.94%	22,798,016.27	1.50%	54.36%
		27,731,727.16	1.53%	16,110,598.16	1.06%	72.13%
		64,639,513.32	3.56%	45,900,006.09	3.02%	40.83%
		680,757,826.00	93.15%	572,686,330.65	94.42%	18.87%
		20,346,739.99	2.78%	14,556,737.91	2.40%	39.78%
		6,107,550.96	0.84%	3,517,878.33	0.58%	73.61%
		23,615,915.50	3.23%	15,769,799.40	2.60%	49.75%
		133,676,502.34	26.12%	93,343,386.58	25.04%	43.21%
		313,413,055.27	61.24%	227,095,811.13	60.92%	38.01%
		43,705,870.22	8.54%	36,010,268.15	9.66%	21.37%
		20,982,911.93	4.10%	16,327,637.11	4.38%	28.51%
		116,547,183.58	85.26%	69,250,969.67	83.80%	68.30%
		9,641,942.03	7.05%	5,940,175.38	7.19%	62.32%
		10,506,918.94	7.69%	7,451,019.59	9.01%	41.01%

2014

	1,114,384,094.62
	23.52%

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1		594,882,340.13	12.56%
2		215,944,830.74	4.56%
3		129,060,130.96	2.72%
4		88,032,192.94	1.86%
5		86,464,599.85	1.82%
	--	1,114,384,094.62	23.52%

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单位：万元						
1.56%	30,799.61	销售费用	47,740.01	9.54%	39,934.66	19.55%
3.15%	24,355.86	管理费用	51,266.89	10.24%	35,517.72	44.34%
-11.03%	-0.10%	财务费用	4,004.19	1.14%	4,110.40	
-6.45%	-0.10%	所得税费用	8,989.26	-1.38%	7,364.59	
28.96%	4.47%	合计	111,589.36	22.23%	89,227.44	

15749.17

44.34%

5,552.31

3,727.39

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	2014年	2013年	2012年
研发投入金额(元)	225,020,045.27	154,465,635.11	109,278,169.36

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	2014	2013	
	5,457,129,085.16	4,394,359,937.77	24.18%
	5,106,067,568.27	4,130,765,452.62	23.61%
	351,061,516.89	263,594,485.15	33.18%
	40,535,450.16	23,129,971.44	75.25%
	535,955,092.59	366,020,177.09	46.43%
	-495,419,642.43	-342,890,205.65	-44.48%
	2,676,020,331.78	1,294,168,378.71	106.78%

	2,008,754,068.79	1,249,439,464.99	60.77%
	667,266,262.99	44,728,913.72	1,391.80%
	522,964,861.12	-34,730,110.99	1,605.80%

30%

33.18%

75.25%

46.43%

30%

106.78%

60.77%

1391.80%

1605.8%

	4,009,774,356.43	2,545,084,401.97	36.53%	23.83%	19.69%	2.20%
	757,490,897.05	511,778,339.76	32.44%	41.15%	37.29%	1.90%
	203,518,042.12	136,696,044.55	32.83%	106.67%	65.41%	16.75%
	4,970,783,295.60	3,193,558,786.28	35.75%	28.33%	23.69%	4.64%
	2,724,083,482.36	1,814,256,369.52	33.40%	25.11%	19.37%	3.20%
	1,285,690,874.07	730,828,032.45	43.16%	21.21%	20.49%	0.34%
	757,490,897.05	511,778,339.76	32.44%	41.15%	37.29%	1.90%



2014

		203,518,042.12	136,696,044.55	32.83%	106.67%	65.41%	16.75%
			3,193,558,786.28	35.75%	28.33%	23.69%	4.64%

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		62,890.91			

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	--	0	0	0	0	0.00%	--	--	--	--
	--	0	0	0	0	--	--	0	--	--
	--	170,263.9 5	170,263.9 5	62,231.99	106,796.5 9	--	--	12,622.34	--	--

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4	4								
1,000	2,000	14,746.76	0	14,892.37	100.99%	2013 12 31	369.61		
2	2								
1,000	2,000	5,000	0	4,503.95	90.08%	2013 12 31	3,484.35		

	2								
1,000	2,000 4	8,000	0	8,013.84	100.17%	2013 09 30	2,078.28		
	--	45,141.05	0	44,564.6	--	--	9,155.22	--	--
()		2011 3 15 2,000 4 1,000 8,000 17.72% 2 2,000 2 1,000 5,000 11.08% 2011 2012 9 11 1,000 8,000 17.72% 2011 9 27 , 2011 2012 7 24 1,000 3000 2012							
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				160,000,000 .00	908,421,703 .70	426,118,629 .74	945,244,722 .55	107,214,660 .18	99,873,598. 88
				150,000,000 .00	339,388,182 .83	285,134,547 .39	505,112,276 .55	70,072,628. 17	61,348,049. 16
				110,000,000 .00	428,928,265 .16	282,483,471 .08	641,290,564 .00	81,908,921. 82	70,186,646. 98
				100,000,000 .00	435,375,347 .92	128,236,372 .36	184,642,672 .31	9,432,747.4 0	8,575,857.1 7

100,000,000 289,070,106
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				80,000,000.00	78,844,012.57	78,795,120.57		-1,545,468.82	-1,183,832.93
				1,000,000.00	27,354,692.47	1,853,932.63	37,611,609.94	1,785,208.60	1,515,160.33
				50,000,000.00		-68,054.30		-68,054.30	-68,054.30
				150,000,000.00	184,656,832.60	146,698,164.30		-3,583,167.99	-2,741,727.66

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		781,524.48	
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A		33,700,000.00	
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		-92,046,216.30	-
		-5,210,163.19	-
		-2,669,095.61	-5,210,163.19
		-17,825,163.11	86,836,053.11
		-	-
		-	-
		-	-
		-76,890,148.80	-92,046,216.30
		-7,879,258.80	-5,210,163.19

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	2014	12	31	416,326,636	10	
2.00				83,265,327.20		10
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2013	83,265,327.20			10	10
	416,326,636		832,653,272		
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1800

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		2013	2014	2015	2016	2017
1631.6	12762.60	3038.89	6968.03	2002.49	547.05	206.13

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	2014	2015	2016	2017
402.9688	145.7611	207.7430	45.3839	4.0809

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	2013 04 13	23,000	2013 12 12	10,000				
	2013 04 13	6,000	2014 01 09	1.03				
	2014 03 18	3,000	2013 11 14	30				
	2014 03 18	5,000	2014 06 06	681.43				
	2014 03 18	9,000	2013 09 04	7.08				
	2014 03 18	1,500	2013 11 08	254.3				

A1+B1	150,000	A2+B2	52,160.93
A3+B3	150,000	A4+B4	22,969.02
A4+B4		6.68%	

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	148,712,561	41.33%	56,967,553			-7,606,609	49,360,944	198,073,505	47.58%
	11,757,220								

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	2013 08 19	6.83	16,316,000	2013 09 05	16,316,000	
	2014 07 14	12.80	698,000	2014 08 08	698,000	
	2014 08 01	22.63	56,269,553	2014 08 20	56,269,553	

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1,631.6	6.83 /	2013 9 5	
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			19
	69.8	12.80 /	
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A 56,269,553	1	22.63 /	
1,273,379,984.39		22,151,004.32	
1,251,228,980.07		2014 8 20	
2			
2014	19	698,000	
56,269,553		2014 8 20	12
	3,917,083		
		476,917	
		359,836,000	416,326,636
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	15,409		

		5				8	
5%		10					
		31.70%	131,991,852	0	100,000,000	31,991,852	93,400,000
		6.42%	26,728,884	-2,700,000	22,071,663	4,657,221	21,000,000
		3.32%	13,832,111	-1,795,780		13,832,111	
		2.41%	10,036,718	5,822,086	2,841,051	7,195,667	
		2.34%	9,724,919	9,724,919	0	9,724,919	
LOF		1.88%	7,844,722	7,844,722	0	7,844,722	
		1.44%	6,014,847	6,014,847	6,014,847	0	
		1.40%	5,808,859	-127,763	4,540,466	1,268,393	4,000,000
		1.38%	5,742,377	5,742,377	5,742,377	0	
1		1.36%	5,656,208	5,656,208	5,656,208	0	
10 3							
	1	2					

10			
	31,991,852		31,991,852
	13,832,111		13,832,111
	9,724,919		9,724,919
LOF	7,844,722		7,844,722
	7,195,667		7,195,667
	5,000,000		5,000,000
	4,727,722		4,727,722
	4,657,221		4,657,221
	4,649,700		4,649,700
	4,499,908		4,499,908
10 10 10	1	2	
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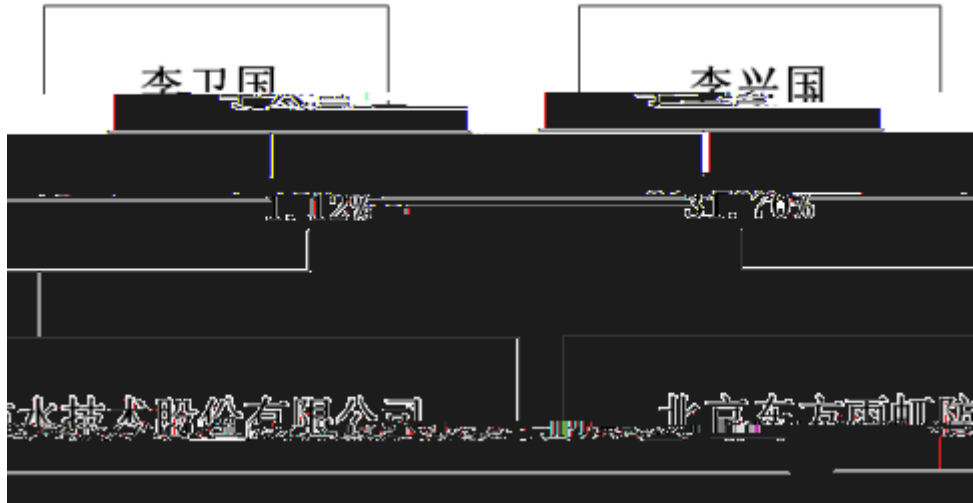
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				50	2013 25	02	2016 24	02	131,991,85 2	131,991,85 2
				49	2013 25	02	2016 24	02	29,428,884	

				55	2013 03 13	2016 02 24	775,396		147,000	628,396
				42	2013 03 13	2016 02 24	200,000		30,000	170,000
				45	2013 03 13	2016 02 24	200,000		16,600	183,400
				46	2014 11 20	2016 02 24	0			0
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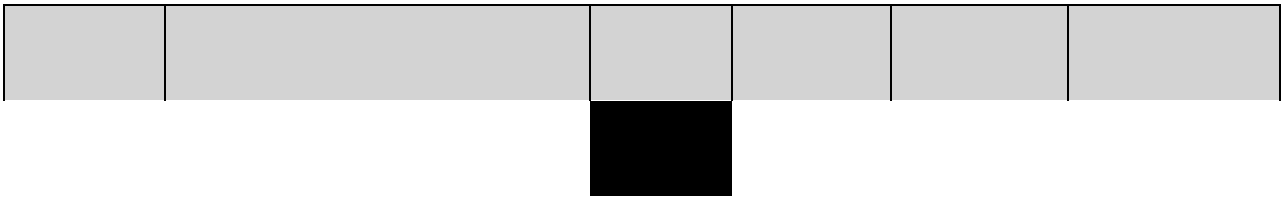
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			12		
			2013 05 31	2016 05 30	
			2012 02 23	2015 02 22	
			2011 07 04		
			2012 09 05	2015 09 04	
			2013 06 26	2016 06 25	

2011

			50		81.05		81.05
			49		48		48
			51		144.74		144.74
			50		48		48
			42		152.45		152.45
			44		135.09		135.09
			52		3.33		3.33
			52		5		5
			60		5		5
			58				1.67

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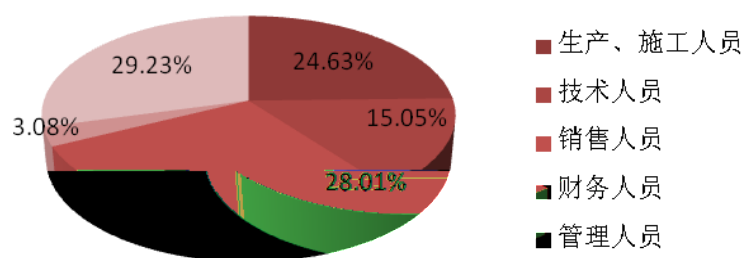
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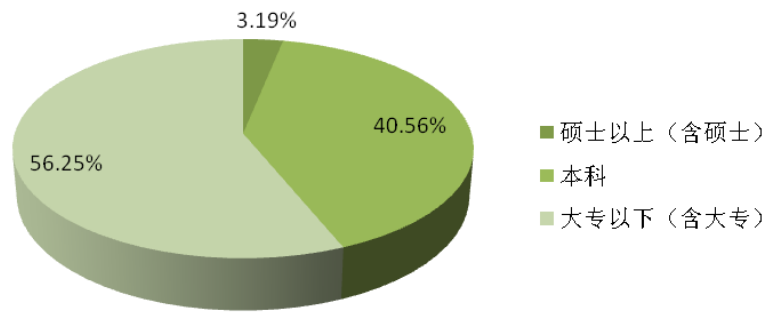
887	24.63%
542	15.05%
1009	28.01%
111	3.08%
1053	29.23%
3602	100.00%

人员结构表



115	3.19%
1461	40.56%
2026	56.25%

员工受教育程度



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	969,218,480.55	414,072,718.95
	67,380.00	
	256,643,613.74	58,447,611.91
	1,542,413,536.94	1,218,979,544.71
	74,418,485.69	159,658,464.55
	72,416,865.68	56,487,897.20
	626,187,297.68	489,872,144.64

	215,644,069.97	212,598,954.45
	23,008,288.46	8,312,169.58
	164,000,214.62	171,391,689.10
	7,879,258.80	5,210,163.19
	2,384,400.00	
	198,258,456.26	115,604,570.87
	1,572,277,049.89	1,811,373,819.49
	3,363,039.46	600,000.00
	33,700,000.00	13,430,000.00
	702,108.48	
	69,010,890.00	86,836,053.11
	106,776,037.94	100,866,053.11
	1,679,053,087.83	1,912,239,872.60
	416,326,636.00	359,836,000.00

	1,811,466,627.47	543,102,807.16
	69,010,890.00	86,836,053.11

	1,143,175,945.97	1,487,255,438.79
	10,744,000.00	13,430,000.00
	702,108.48	
	69,010,890.00	86,836,053.11
	80,456,998.48	100,266,053.11
	1,223,632,944.45	1,587,521,491.90
	416,326,636.00	359,836,000.00
	1,792,164,619.25	524,788,616.04
	69,010,890.00	86,836,053.11
	79,740,153.98	57,317,916.51
	426,472,842.21	296,639,904.99
	2,645,693,361.44	1,151,746,384.43
	3,869,326,305.89	2,739,267,876.33

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	5,005,923,672.60	3,902,626,865.51

	5,005,923,672.60	3,902,626,865.51
	4,386,084,869.94	3,495,713,882.30
	3,221,923,407.42	2,583,621,674.12
	72,690,210.40	55,475,925.52
	477,400,112.63	399,346,646.81
	512,668,942.23	355,177,230.41
	56,841,939.14	69,314,767.06
	44,560,258.12	32,777,638.38
	67,380.00	
	3,947,862.76	3,000,000.00
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	623,854,045.42	409,912,983.21
	28,570,541.89	30,782,897.60
	85,254.46	386,559.42
	959,000.62	2,089,312.99
	477,860.40	1,827,770.10
	651,465,586.69	438,606,567.82
	68,892,644.60	73,645,893.14
	582,572,942.09	364,960,674.68
	576,550,564.08	358,496,468.13
	6,022,378.01	6,464,206.55

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	582,572,942.09	364,960,674.68
	576,550,564.08	358,496,468.13
	6,022,378.01	6,464,206.55
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	3,600,414,761.83	2,849,899,209.60
	2,795,946,546.32	2,189,083,476.58
	15,202,310.96	11,410,834.62
	282,657,579.96	292,709,367.67
	227,140,642.02	146,672,921.46
	42,939,329.82	55,670,594.27
	5,735,259.97	415,262.36
	67,380.00	
	-552,137.24	
	230,308,335.54	153,936,752.64
	10,187,618.67	1,533,353.60
	7,896.10	
	464,663.07	841,263.52
	377,513.07	696,888.52
	240,031,291.14	154,628,842.72
	15,808,916.45	22,084,577.55
	224,222,374.69	132,544,265.17

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	224,222,374.69	132,544,265.17

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	5,300,794,481.19	4,241,665,873.99
	94,109.02	1,608,584.27
	156,240,494.95	151,085,479.51
	5,457,129,085.16	4,394,359,937.77

	3,715,051,495.09	3,041,864,303.79
	380,607,875.95	319,443,324.02
	399,569,486.34	245,198,937.40
	610,838,710.89	524,258,887.41
	5,106,067,568.27	4,130,765,452.62
	351,061,516.89	263,594,485.15
	4,500,000.00	3,000,000.00
	489,201.19	1,758,242.39
	35,546,248.97	18,371,729.05
	40,535,450.16	23,129,971.44
	535,289,762.55	366,020,177.09
	665,330.04	
	535,955,092.59	366,020,177.09
	-495,419,642.43	-342,890,205.65
	1,260,163,380.07	111,438,280.00
	1,394,070,000.00	1,173,330,000.00

	21,786,951.71	9,400,098.71
	2,676,020,331.78	1,294,168,378.71
	1,848,340,000.00	1,087,529,198.90
	126,613,658.67	136,879,141.39
	33,800,410.12	25,031,124.70
	2,008,754,068.79	1,249,439,464.99
	667,266,262.99	44,728,913.72
	56,723.67	-163,304.21
	522,964,861.12	-34,730,110.99
	279,774,302.41	314,504,413.40
	802,739,163.53	279,774,302.41

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	3,828,078,682.84	3,121,164,031.40
	599,450,502.68	53,332,078.66
	4,427,529,185.52	3,174,496,110.06
	2,965,320,122.52	2,327,772,848.19
	181,788,546.11	182,670,025.74
	183,347,032.84	114,274,329.94
	332,691,442.32	381,314,198.00
	3,663,147,143.79	3,006,031,401.87
	764,382,041.73	168,464,708.19

	454,681.98	80,600.00
	2,929,402.69	15,594,033.85
	3,384,084.67	15,674,633.85
	62,615,616.50	18,701,280.77
	200,000,000.00	210,000,000.00
	824,045,330.04	
	1,086,660,946.54	228,701,280.77
	-1,083,276,861.87	-213,026,646.92
	1,260,163,380.07	111,438,280.00
	1,121,270,000.00	973,330,000.00
		9,400,098.71

	359,836,000.00				543,102,807.16	86,836,053.11			57,317,916.51		715,821,902.20	19,350,445.97	1,608,593,018.73

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3											-71,967, 200.00		-71,967, 200.00
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	359,83 6,000. 00				543,102 ,807.16	86,836, 053.11			57,317, 916.51		715,821 ,902.20	19,350, 445.97	1,608,5 93,018. 73

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									22,422,237.47	-94,389,437.47	-71,967,200.00
1									22,422,237.47	-22,422,237.47	
2										-71,967,200.00	-71,967,200.00
3											

	16,316,000.00				125,511,052.50	86,836,053.11			13,254,426.52	50,585,838.65	118,831,264.56
										132,544,265.17	132,544,265.17
	16,316,000.00				125,511,052.50	86,836,053.11					54,990,999.39
1	16,316,000.00				95,122,280.00						111,438,280.00
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3					30,388,772.50	86,836,053.11					-56,447,280.61

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2 3	30.00%	30.00%
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5	100.00%	100.00%

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	373,602.76	434,865.76
	798,040,890.81	279,339,436.65
	170,803,986.98	134,298,416.54
	969,218,480.55	414,072,718.95

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45,169,869.72 88,898,023.84 27,407,795.27

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	30,604,662.43	23,461,058.47
	226,038,951.31	34,986,553.44
	256,643,613.74	58,447,611.91

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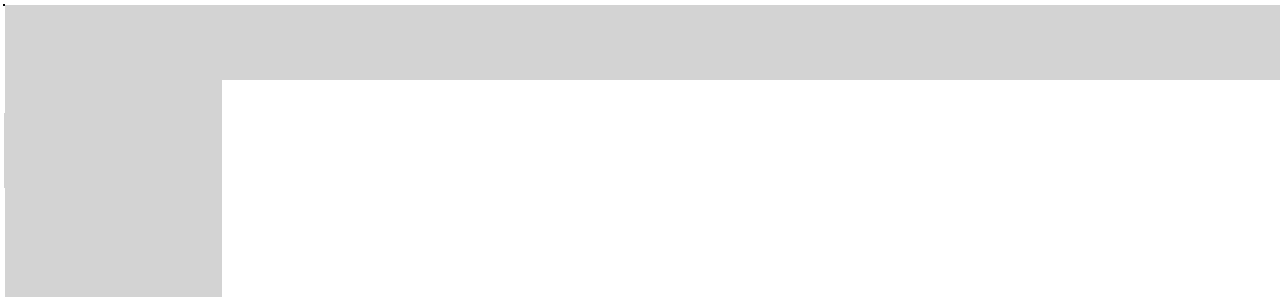
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1 1	1,325,274,399.82	66,263,861.05	5.00%
1	1,325,274,399.82	66,263,861.05	5.00%
1 2	235,251,262.72	23,525,126.26	10.00%
2 3	77,400,535.26	23,220,161.37	30.00%
3 4	28,591,843.81	14,295,921.92	50.00%
4 5	16,002,829.65	12,802,263.72	80.00%
5	14,601,779.29	14,601,779.29	100.00%
	1,697,122,650.55	154,709,113.61	9.12%

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1	2	16,829,633.61	1,682,963.36	10.00%
2	3	4,070,291.70	1,221,087.51	30.00%
3	4	1,114,414.51	557,207.26	50.00%
4	5	595,651.18	476,520.95	80.00%
5		2,002,455.27	2,002,455.27	100.00%
		81,185,766.00	8,768,900.32	10.80%

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	40,292,177.79	26,512,623.04
	16,632,304.68	11,317,513.11
	15,118,052.34	14,384,371.23
	8,579,908.85	10,969,892.00
	2,486,608.80	1,767,653.59
	83,109,052.46	64,952,052.97

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		5,265,678.02	1 2	6.34%	526,567.80
		3,507,097.60	2	4.22%	277,881.33
		3,292,457.00	1	3.96%	164,622.85
		3,237,000.00	3	3.90%	483,700.00
		2,480,000.00	1 2	2.98%	248,000.00
	--	17,782,232.62	--	21.40%	1,700,771.98

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	267,988,375.16	101,411.93	267,886,963.23	234,126,946.68		234,126,946.68
	172,330,135.97		172,330,135.97	144,257,420.10		144,257,420.10
	168,744,917.76	522,205.21	168,222,712.55	104,410,975.66	542,832.93	103,868,142.73
	117,818.90		117,818.90	97,363.43		97,363.43
	17,629,667.03		17,629,667.03	7,522,271.70		7,522,271.70

	626,810,914.82	623,617.14	626,187,297.68	490,414,977.57	542,832.93	489,872,144.64
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		101,411.93				101,411.93
	542,832.93			20,627.72		522,205.21
	542,832.93	101,411.93		20,627.72		623,617.14

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	3,188,497,199.54
	698,714,741.30
	522,205.21
	3,718,467,023.08
	168,222,712.55

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	29,561,825.69	31,649,603.66
	292,857.25	314,320.12
	29,854,682.94	31,963,923.78

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	33,000,000.00		33,000,000.00	33,000,000.00		33,000,000.00
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3.	158,127.70	641,522.10		937,386.49	1,224,085.95	2,961,122.24
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	103,948,017.56	

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	64,558,876.77		64,558,876.77			
	63,096,700.47		63,096,700.47	775,196.24		775,196.24
	28,106,380.79		28,106,380.79	5,644,757.30		5,644,757.30
	16,513,948.54		16,513,948.54			
	2,403,036.69		2,403,036.69	523,634.48		523,634.48
	2,293,637.56		2,293,637.56			
	2,237,928.29		2,237,928.29			



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	870,156.11	3,791,908.53	1,220,903.64		3,441,161.00
	539,411.25		221,091.43		318,319.82
	1,409,567.36	3,791,908.53	1,441,995.07		3,759,480.82

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	163,052,166.45	25,498,849.97	126,559,339.33	19,790,117.09
	13,438,513.83	3,359,628.46		





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中国证监会指定信息披露网站

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	129,140,836.63	95,086,018.70

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	182,961,292.73	171,239,784.52
	42,045,934.36	15,359,581.88
	35,054,978.10	14,986,104.80
	6,653,388.31	1,897,069.90
	1,491,425.47	1,054,855.52
	899,921.38	2,858,080.14
	2,659,157.87	2,444,776.84
	271,766,098.22	209,840,253.60

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	157,245,031.36	159,780,473.93
	58,399,038.61	52,818,480.52
	215,644,069.97	212,598,954.45

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	74,781,779.34	
	74,781,779.34	--

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	8,316,582.99	365,268,580.21	351,104,429.51	22,480,733.69
-	-4,413.41	31,681,209.61	31,149,241.43	527,554.77

	8,312,169.58	396,949,789.82	382,253,670.94	23,008,288.46
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1	7,322,810.22	312,295,785.82	298,615,181.67	21,003,414.37
2		13,069,445.05	13,069,445.05	
3	55,743.10	14,824,949.36	14,663,072.58	217,619.88
	75,545.24	13,030,350.70	12,881,535.62	224,360.32
	-14,285.05	962,056.13	958,469.54	-10,698.46
	-5,517.09	832,542.53	823,067.42	3,958.02
4	274,794.56	17,758,706.88	17,547,612.96	485,888.48
5	663,235.11	7,319,693.10	7,209,117.25	773,810.96
6	0.00	0.00	0.00	0.00
7	0.00	0.00	0.00	0.00
	8,316,582.99	365,268,580.21	351,104,429.51	22,480,733.69

3

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2014 年 12 月 31 日 29,651,475.95 579,621.42

22

	79,412,111.25	90,253,713.92
	15,284,750.65	6,785,656.01
	55,427,244.63	63,392,469.14
	3,862,883.84	1,587,307.35
	4,947,426.32	3,923,783.62
	4,578,551.63	4,244,415.31
	194,326.15	562,256.42
	154,911.22	253,776.62
	138,008.93	388,310.71
	164,000,214.62	171,391,689.10

23

	7,879,258.80	5,210,163.19
	7,879,258.80	5,210,163.19

24

	2,384,400.00	
	2,384,400.00	

25

1

	124,457,334.34	77,352,262.49
	60,884,597.44	24,584,927.11
	4,948,199.55	2,570,976.78
	7,968,324.93	11,096,404.49
	198,258,456.26	115,604,570.87

2

1

	52,056,855.46	
	52,056,855.46	--

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52,056,855.46

26



2014

	600,000.00			600,000.00	1
		3,328,936.00	565,896.54	2,763,039.46	2
	600,000.00	3,328,936.00	565,896.54	3,363,039.46	--

-0.02%



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	359,836,000.00	56,967,553.00			-476,917.00	56,490,636.00	416,326,636.00
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1

2013

A

698,000 1.00 12.80 8,934,400.00

698,000.00 8,236,400.00

(2014) 110ZC0171

2

2013

[2014]590

2014 8 8 56,269,553 1.00 22.63

1,273,379,984.39 19,100,699.77

1,254,279,284.62 3,050,304.55 1,251,228,980.07

56,269,553.00 1,194,959,427.07

(2014) 110ZC0186

3

2013

476,917 1.00

2014 9 30

(2014) 110ZC0243

30

	459,960,217.06	1,203,195,827.07	2,780,426.11	1,660,375,618.02
	83,142,590.10	67,948,419.35		151,091,009.45

	543,102,807.16	1,271,144,246.42	2,780,426.11	1,811,466,627.47
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1 A 698,000

698,000.00 8,236,400.00 -

2 56,269,553 56,269,553.00

1,194,959,427.07 -

3 476,917

- 2,780,426.11

4

67,391,030.58

557,388.77

31

	86,836,053.11	8,934,400.00	26,759,563.11	69,010,890.00
	86,836,053.11	8,934,400.00	26,759,563.11	69,010,890.00

1 A

698,000 12.80

-

2

23,502,220.00

3,257,343.11

3

476,917

0.11%

16.58%

32

	57,317,916.51	22,422,237.47		79,740,153.98
	57,317,916.51	22,422,237.47		79,740,153.98

2014

2014

10%

33

	715,821,902.20	439,283,860.59
	715,821,902.20	439,283,860.59
	576,550,564.08	358,496,468.13
	22,422,237.47	13,254,426.52
	71,967,200.00	68,704,000.00
	1,197,983,028.81	715,821,902.20

1)

-4, 689, 146. 87

- 2) 0.00
- 3) 0.00
- 4) 0.00
- 5) 0.00

34

	4,970,783,295.60	3,193,558,786.28	3,873,291,406.71	2,581,817,765.24
	35,140,377.00	28,364,621.14	29,335,458.80	1,803,908.88
	5,005,923,672.60	3,221,923,407.42	3,902,626,865.51	2,583,621,674.12

35

	43,067,890.81	33,394,155.99
	15,350,247.39	11,003,818.46

	168,462,990.04	126,870,284.82
	144,805,472.35	151,380,983.12
	43,378,437.45	24,359,581.28
	32,169,556.84	25,665,377.07
	24,205,375.12	29,090,926.58
	22,469,326.06	13,770,584.80
	14,591,804.41	10,219,982.09
	5,040,543.34	2,618,604.94
	4,226,915.62	2,881,927.57
	18,049,691.40	12,488,394.54
	477,400,112.63	399,346,646.81

37

	168,930,276.52	113,407,131.24
	118,827,502.11	98,916,127.33
	67,662,710.73	30,388,772.50
	25,408,446.07	19,429,019.95
	19,443,158.45	14,507,611.22
	15,988,908.94	10,610,032.80
	11,950,141.15	9,018,638.71
	11,351,633.45	5,164,685.46

	9,282,396.48	8,494,378.33
	8,977,643.12	5,235,515.38
	6,829,528.73	3,277,045.97
	5,222,337.42	2,437,259.48
	5,039,593.69	5,353,012.87
	3,525,456.21	2,206,979.44
	3,107,702.31	3,177,494.85
	31,121,506.85	23,553,524.88
	512,668,942.23	355,177,230.41

38

	55,349,252.82	68,360,304.58
	6,364,674.89	4,341,729.05
	6,032,171.33	-4,341,729.05
	-47,957.96	163,304.21
	1,873,147.84	5,132,887.32
	56,841,939.14	69,314,767.06

39

	44,479,473.91	32,282,938.74

	80,784.21	-1,194,906.11
		1,689,605.75
	44,560,258.12	32,777,638.38

40

	85,254.46	386,559.42	85,254.46
	85,254.46	386,559.42	85,254.46
	27,399,092.00	29,605,013.23	27,399,092.00
	681,271.23	227,680.35	681,271.23
	239,089.09	563,644.60	239,089.09
	161.01	9.57	161.01
	165,674.10		165,674.10
	28,570,541.89	30,782,897.60	

			/
	6,353,600.00	12,964,575.00	
	3,100,000.00		
	2,686,000.00		
	2,271,000.00		
2014	2,000,000.00		
2014	1,400,000.00		
2013	1,087,000.00		

	1,000,000.00	667,000.00	
	1,000,000.00		
	800,000.00	279,900.00	
	595,000.00		
	503,500.00		
2014	500,000.00		
2014	500,000.00		
2013	478,716.00		
2014	420,000.00		
13	350,000.00		
	300,000.00	300,000.00	
2013	200,000.00		
2014	200,000.00		
	150,000.00		
	150,000.00	1,020,000.00	

2014	150,000.00		
	143,001.00		
	100,000.00		
	100,000.00		
2014	100,000.00		
	100,000.00		
	100,000.00		
	82,900.00	2,202,020.00	
	79,150.00	48,960.00	
2014	55,000.00		
	50,000.00		
	40,000.00	30,000.00	
	34,390.00		
	30,000.00		
	21,600.00		
	20,000.00		
	20,000.00		

	20,000.00	15,000.00	
	20,000.00		
	18,695.00		
2013	16,500.00		
	16,000.00		
	11,640.00		
	10,000.00		
	5,400.00		
		7,630,000.00	
		1,035,000.00	

		165,059.36	
		150,000.00	
2013		150,000.00	
2012		141,021.60	
		120,000.00	
2013		96,926.00	
		60,000.00	
		50,000.00	
		50,000.00	
		50,000.00	
		44,009.27	
2012		40,000.00	
2012		10,000.00	
		10,000.00	
		8,000.00	
		5,000.00	
2012		5,000.00	
	27,399,092.00	29,605,013.23	--

43

	477,860.40	1,827,770.10	477,860.40
	335,777.62	1,817,349.77	335,777.62
	142,082.78	10,420.33	142,082.78
	152,150.00	205,401.40	152,150.00
	328,990.22	50,511.84	328,990.22
		5,629.65	
	959,000.62	2,089,312.99	

44

1

	81,084,634.42	86,113,042.42
	-12,191,989.82	-12,467,149.28
	68,892,644.60	73,645,893.14

2

	651,465,586.69

/	97,719,838.00
	3,777,929.73
	-17,043,522.13
	-3,969,109.78
	-2,875,912.65
	5,221,226.23
-	-13,937,804.80
	68,892,644.60

45

1

	106,179,597.06	111,960,486.80
	24,713,092.00	27,996,428.96
	24,768,589.11	10,997,549.84
	579,055.77	131,004.34
	161.01	9.57
	156,240,494.95	151,085,479.51

2

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	539,749,217.02	412,322,185.09
	30,490,387.06	79,253,531.67
	40,117,966.59	32,427,257.41
	152,150.00	205,401.40
	328,990.22	50,511.84
	610,838,710.89	524,258,887.41

3

	22,956,000.00	14,030,000.00
	6,364,674.89	4,341,729.05
	3,328,936.00	
	2,896,638.08	
	35,546,248.97	18,371,729.05

4

	665,330.04	
	665,330.04	

5

	21,786,951.71	5,475,571.70
		3,924,527.01
	21,786,951.71	9,400,098.71

6

	28,006,313.08	19,898,237.38
	3,920,949.20	
	1,873,147.84	5,132,887.32
	33,800,410.12	25,031,124.70

46

1

1	--	--
	582,572,942.09	364,960,674.68
	44,560,258.12	32,777,638.38
	74,386,610.26	47,772,792.99
	5,222,337.42	2,437,259.48
	1,441,995.07	2,076,587.83

	392,605.94	1,441,210.68
	-67,380.00	
	56,833,173.43	69,314,767.06
	-3,947,862.76	-3,000,000.00
	-12,191,989.82	-12,467,149.28
	0.00	
	-136,395,937.25	28,625,082.63
	-488,079,531.22	-453,736,194.44
	176,878,383.96	174,432,750.21
	49,455,911.65	8,959,064.93
	351,061,516.89	263,594,485.15
2	--	--
3	--	--
	802,739,163.53	279,774,302.41
	279,774,302.41	314,504,413.40
	522,964,861.12	-34,730,110.99

2

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	2,896,638.08
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	2,896,638.08
	--
	-2,896,638.08

48

1

	5,662.53	6.1190	34,649.02
	0.94	7.4556	7.01
	15.00	0.7889	11.83
	306.13	6.1190	1,873.21
	391,657.32	7.4556	2,920,040.31
	2,161,475.48	6.1190	13,226,068.46
	7,550.15	7.4556	56,290.90

2

1

1

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	2014 09 03	173,098.20	100.00%		2014 09 03		37,611,609.94	1,515,160.33

2

173,098.20
173,098.20
338,772.30
-165,674.10

3

	27,344,039.51	27,344,039.51
	698,498.93	698,498.93
	698,498.93	698,498.93
	27,703,766.14	27,703,766.14
	338,772.30	338,772.30
	338,772.30	338,772.30

				100.00%		
				100.00%		
				100.00%		
				100.00%		
				100.00%		
				100.00%		
				100.00%		
				100.00%		
				100.00%		

				100.00%		
				100.00%		
				100.00%		
				100.00%		

2

	6.03%	6,022,378.01		25,694,953.37

3

	746,617,	161,804,	908,421,	481,703,	600,000.	482,303,	621,649,	153,056,	774,705,	452,627,	600,000.	453,227,	
	371.49	332.21	703.70	073.96	00	073.96	280.27	426.48	706.75	077.78	00	077.78	

1

	96,921.85	41,407.27
	96,921.85	41,407.27
	62,920.63	108,016.61

56,019.54	99,333.00
6,901.09	8,683.61
34,001.22	
	-66,609.34

2014 12 31

3%	-33.63	4%	0.07
-3%	33.63	-4%	-0.07
7%	17.04	7%	-7.07
-7%	-17.04	-7%	7.07
7%	0.01	7%	0.01
-7%	-0.01	-7%	-0.01

4

28.02%

2013 26.94%

21.40% 2013 24.13%

3

2014 12 31

178,970.42

2013 12 31

137,953.45

	96,921.85	-	-	96,921.85
	6.74	-	-	6.74
	25,664.36	-	-	25,664.36
	166,439.01	1,918.39	1,590.33	169,947.73
	6,572.67	925.44	812.80	8,310.91
	2,985.47	-	-	2,985.47
	298,590.10	2,843.83	2,403.13	303,837.06
	56,019.54	-	-	56,019.54
	12,914.08	-	-	12,914.08
	27,176.61	-	-	27,176.61
	2,300.83	-	-	2,300.83
	787.93	-	-	787.93
	238.44	-	-	238.44
	19,825.85	-	-	19,825.85
	3,668.41	3,009.32	223.36	6,901.09
	122,931.69	3,009.32	223.36	126,164.37

41,407.27	-	-	41,407.27
-	-	-	-
5,844.76	-	-	5,844.76
129,554.47	2,148.59	1,781.17	133,484.23
5,635.45	362.10	497.66	6,495.21
3,196.39	-	-	3,196.39
185,638.34	2,510.69	2,278.83	190,427.86
99,333.00	-	-	99,333.00
9,508.60	-	-	9,508.60
20,984.03	-	-	20,984.03
831.22	-	-	831.22
521.02	-	-	521.02
-	-	-	-
11,560.46	-	-	11,560.46
1,782.52	3,668.41	3,232.68	8,683.61
144,520.85	3,668.41	3,232.68	151,421.94

2

2014 12

31 32.66% 2013 12 31 54.31%

1

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	67,380.00			
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32.82%

2

3

	6.42%

4

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	50,000,000.00	2014 06 05		
	230,000,000.00	2013 12 16		
	60,000,000.00	2014 01 09		
	90,000,000.00	2013 09 04		
	50,000,000.00	2014 06 06		
	50,000,000.00	2014 06 09		
	100,000,000.00	2014 03 07		
	30,000,000.00	2013 11 14		
	15,000,000.00	2013 11 08		
	60,000,000.00	2012 12 30		
	80,000,000.00	2014 06 01		
	40,000,000.00	2014 09 05		
	20,000,000.00	2014 05 08		

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	40,000,000.00	2014	01	14		
	466,600,000.00	2014	06	12		
	50,000,000.00	2014	01	07		
	100,000,000.00	2013	10	10		
	50,000,000.00	2014	06	10		

	698,000.00
	3,917,083.00
	476,917.00
	6.83
	4 8
	12.80 5 7

1

2013

A 1,800

1,730.20

69.80

1,631.60

2

2013

A 69.80

3

2013

47.6917

1.00

2

	20 20
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	/ 20	14.06
	50% 2012	
		20
	50%	
		97,655,096.97
		67,391,030.58

1

1 2010 12 29 A 13,480,000
471,800,000.00 451,410,500.00

2012

1,000	4	173,942,900.00
1,000	2	147,467,600.00
1,000		50,000,000.00

1,000

80,000,000.00

451,410,500.00

2014 12

2

1

2014 12 31

5,000

5,000

5,000

10,000

10,000

3,000

1,500

6,000

8,000

4,000

2,000

87500

2014 12 31

2

1

1

1

2

1

2

2

	4,105,878,511.48	1,509,634,549.67	-609,589,388.55	5,005,923,672.60
	3,496,289,122.93	1,509,634,549.67	-	5,005,923,672.60
	609,589,388.55	-	-609,589,388.55	-
	4,063,308,817.43	1,508,730,334.88	-601,255,856.71	4,970,783,295.60
	2,603,454,319.14	1,228,058,476.83	-609,589,388.55	3,221,923,407.42
	2,567,200,423.00	1,227,614,219.99	-601,255,856.71	3,193,558,786.28
	948,635,221.43	215,526,241.09	-	1,164,161,462.52
/()	552,815,578.37	67,023,224.29	-	619,838,802.66

	4,319,687,405.33	1,113,033,184.80	-334,748,537.04	5,097,972,053.09
	1,228,136,310.95	707,195,097.35	-256,980,428.95	1,678,350,979.35
				-
				-
1.	531,422,564.08	3,867,198.47	-	535,289,762.55
2.	78,727,039.20	2,323,903.55	-	81,050,942.75
3.	-	-	-	-
4.	18,293,956.40	26,266,301.72	-	44,560,258.12
	3,292,605,007.80	1,104,833,505.30	-494,811,647.59	3,902,626,865.51
	2,797,793,360.21	1,104,833,505.30	-	3,902,626,865.51
	494,811,647.59	-	-494,811,647.59	-
	3,264,999,020.16	1,103,104,034.14	-494,811,647.59	3,873,291,406.71
	2,150,737,831.71	927,695,490.00	-494,811,647.59	2,583,621,674.12
	2,126,389,400.91	927,695,490.00	-494,811,647.59	2,559,273,243.32
	753,680,147.72	158,412,060.46	-	912,092,208.18
/()	388,187,028.37	18,725,954.84	-	406,912,983.21
	3,045,126,148.02	749,311,134.41	-303,383,999.17	3,491,053,283.26
	1,662,239,025.77	395,495,618.76	-145,494,771.93	1,912,239,872.60
	361,194,907.88	4,825,269.21	-	366,020,177.09
	49,678,624.40	2,608,015.90	-	52,286,640.30
	-	-		

	9,142,249.78	23,635,388.60	-	32,777,638.38
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	2,724,083,482.36		2,177,411,061.04	
	1,285,690,874.07		1,060,740,208.05	
	757,490,897.05		536,663,216.58	
	203,518,042.12		98,476,921.04	
	35,140,377.00		29,335,458.80	
	5,005,923,672.60		3,902,626,865.51	

	4,991,916,454.6	832,523.17	13,174,694.8	-	5,005,923,672.
	2		1		60

	3,891,866,062.19	2,549,074.56	8,211,728.76	-	3,902,626,865.51

3

1	2013	12	09	700,000	
			365		2013 12 09

				365	
2	2014 03 13		298,400		
		365		2014 03 13	
3	2014 03 17		176,100		
		365		2014 03 17	
4	2014 6 11				
4,000,000			4,000,000		
	2014 6 11				
	2014 6 11				
5	2014 7 24		1,550,000		
		365		2014 7 24	
6	2014 07 28		630,000		
		365		2014 07 28	

7	2014	8	5	5,850,000	
			359		2014 8
5					

11	2014 9 22	4,500,000	
	365		2014 9 22

12	2014 9 26	4,500,000	
	360		2014 9 26

13	2014 10 27	1,050,000	
	360		2014 10 27

14	6,000		
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1

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	750,552, 264.94	99.82%	43,298,5 01.54	5.77%	707,253,7 63.40	678,896 ,486.24	99.80%	38,882,25 5.64	5.73%	640,014,23 0.60
	1,385,64 4.35	0.18%	1,385,64 4.35	100.00%	0.00	1,385,6 44.35	0.20%	1,385,644 .35	100.00%	0.00
8AÑ										

3

	1,130,330.80	0.16%	1,130,330.80	100.00%	0.00	1,130,330.80	0.26%	1,130,330.80	100.00%	0.00
	719,049,383.84	100.00%	3,107,563.25	0.43%	715,941,820.59	429,072,921.93		2,363,154.75		426,709,767.18

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1	22,965,734.80	1,148,286.74	5.00%
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	689,182,615.69	412,501,801.49
	11,900,690.70	6,899,792.82
	10,358,410.29	976,085.70
	6,413,078.06	8,543,224.42
	1,194,589.10	152,017.50
	719,049,383.84	429,072,921.93

4

A		275,859,647.21	1	38.36%	
B		177,787,431.33	1	24.73%	
C		147,082,634.51	1	20.45%	
D		39,215,874.07	1	5.45%	
E		8,960,257.99	1	1.25%	

	--	648,905,845.11	--	90.24%	
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3

	1,301,260,905.08		1,301,260,905.08	1,080,450,579.38		1,080,450,579.38
	1,301,260,905.08		1,301,260,905.08	1,080,450,579.38		1,080,450,579.38

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	95,279,400.00	608,700.00		95,888,100.00		
	31,043,000.00	2,272,300.00		33,315,300.00		
	100,000.00			100,000.00		
	101,192,000.00	2,596,900.00		103,788,900.00		
	85,040,662.60	2,353,637.40		87,394,300.00		
	48,226,106.88	3,286,600.00		51,512,706.88		
	50,223,500.00	486,900.00		50,710,400.00		

50,000,000.00

50,000,000.00

	1,080,450,579.38	220,810,325.70		1,301,260,905.08		

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	3,030,122,577.45	2,227,317,852.30	2,525,766,534.15	1,870,744,305.53
	570,292,184.38	568,628,694.02	324,132,675.45	318,339,171.05
	3,600,414,761.83	2,795,946,546.32	2,849,899,209.60	2,189,083,476.58

5

	-552,137.24	
	-552,137.24	

1

	-392,605.94	
	27,399,092.00	
	165,674.10	
	67,380.00	
	439,381.11	

	-552,137.24	
	3,709,949.16	
	136,739.09	
	23,280,095.78	--

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	25.32%	1.59	1.50
	24.29%	1.52	1.44

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2014

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2013 1 1 2013

12 31

	2013 1 1	2013 12 31	2014 12 31



416,874,983.70

	103,451,543.32	95,086,018.70	129,140,836.63
	170,325,920.56	209,840,253.60	271,766,098.22
	194,537,700.87	212,598,954.45	215,644,069.97
	6,900,175.73	8,312,169.58	23,008,288.46
	82,659,968.96	171,391,689.10	164,000,214.62
	5,025,000.00	5,210,163.19	7,879,258.80
			2,384,400.00

	12,761,533.31	19,350,445.97	25,660,221.97
	1,257,345,344.66	1,608,593,018.73	3,462,165,778.23
	2,811,357,044.13	3,520,832,891.33	5,141,218,866.06

2014